

## Message Text

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PAGE 01 LAGOS 00461 141059Z

44

ACTION AF-06

INFO OCT-01 ISO-00 EUR-12 AID-05 CIAE-00 COME-00 EB-07

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06

SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 DOTE-00 /074 W

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R 131041Z JAN 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 2806

UNCLAS LAGOS 00461

E. O. 11652: NA

TAGS: BEXP, ELTN, NI

SUBJ: SIGNING OF AGREEMENTS TO ESTABLISH MOTOR

VEHICLE ASSEMBLY PLANTS IN NIGERIA

1. THE FMG ANNOUNCED LAST MONTH THAT IT HAS SIGNED THREE AGREEMENTS TO ESTABLISH MOTOR VEHICLE ASSEMBLY AND MANUFACTURING PLANTS IN NIGERIA. THE AGREEMENTS ARE AS FOLLOWS:

(A) BRITISH LEYLAND MOTOR CORPORATION, LTD. WILL CONSTRUCT AN ASSEMBLY/MANUFACTURING PLANT IN IBADAN AT A COST OF ABOUT DOL35 MILLION. WHEN COMPLETED THE PLANT WILL HAVE A CAPACITY OF PRODUCING 9,000 VEHICLES PER ANNUM AND WILL PROVIDE EMPLOYMENT FOR 2,000 NIGERIANS. THE FACILITY WILL ALSO PROVIDE FOR THE MANUFACTURE OF SOME AUTOMOBILE PARTS. BRITISH LEYLAND WILL HOLD 40 PERCENT OF THE TOTAL EQUITY, THE FMG 35 PERCENT, AND 25 PERCENT WILL BE HELD BY PRIVATE NIGERIAN INVESTORS.

(B) DAIMLER-BENZ AG. WILL ESTABLISH A DOL30 MILLION ASSEMBLY PLANT AT ENUGU, WHICH WILL PRODUCE 7500 VEHICLES PER ANNUM AND EMPLOY 2,000 NIGERIANS. DAIMLER-BENZ WILL HOLD 40 PERCENT OF THE TOTAL EQUITY, THE FMG 35 PERCENT, AND 25 PERCENT PRIVATE NIGERIAN INVESTORS.

(C) FIAT S.P.A. WILL ESTABLISH A DOL40 MILLION PLANT

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PAGE 02 LAGOS 00461 141059Z

AT KANO TO PRODUCE 6,000 COMMERCIAL VEHICLES PER YEAR AND

EMPLOY 2,000 NIGERIANS. FIAT WILL HOLD 40 PERCENT OF THE TOTAL EQUITY, FMG 35 PERCENT, AND PRIVATE NIGERIAN INVESTORS 25 PERCENT.

2. FYI MACK TRUCK HAS BEEN HOLDING DISCUSSIONS WITH THE MINISTRY OF INDUSTRIES ABOUT THE POSSIBLE ESTABLISHMENT OF A MACK VEHICLE ASSEMBLY PLANT IN NIGERIA.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, INDUSTRIAL PLANTS, GROUND VEHICLES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
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**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** mendozsm  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 19 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <19 JUL 2004 by castelsl>; APPROVED <31 AUG 2004 by mendozsm>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SIGNING OF AGREEMENTS TO ESTABLISH MOTOR VEHICLE ASSEMBLY PLANTS IN NIGERIA  
**TAGS:** BEXP, ELTN, NI  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006